

**Wisconsin Land Title Association**  
**Residential Settlement/Closing Class**

**Tuesday, March 6, 2018**

**The Wisconsin Bankers Assn. Building**  
**4721 S. Biltmore Lane, Madison**



**Registration 8:30 a.m.**  
**Class 9 a.m.- 3:30 p.m.**  
**Lunch 1/2 hour-included in registration**  
**2-15 minute breaks**

**An introduction to residential settlement/closing transactions**

**Agenda:**

Title Introduction

Reading the Commitment

Gap Endorsement

Introduction to Settlement/Escrow Closing

The Ins & Outs of the Offer to Purchase

Payoffs, Satisfactions & Closing Instructions

New Rule, New Forms and New Processes

When and How to use the various Statement Statements

What to Expect at a Closing-the Closer and the Consumer

The Real Estate Transaction Document Trail



**Fees: \$150/registrant-WLTA Members**  
**\$250/registrant-Non Members**

**Note: The Construction Closing Class will be held the next day,**  
**March 7 at the same location from 9 am-3 pm.**  
**See separate flyer**

**Continuing Education Credits:** Continuing Legal Education credits will be applied for with the Wisconsin Board of Bar Examiners. A minimum of 2 attorneys must be registered for each class to meet to meet CLE requirements. Approval, if granted, will be posted on [www.wlta.org](http://www.wlta.org)

Registration Deadline-Friday 3/2/18 at 5 pm.  
Cancellations must be received prior to 5 pm on Friday 3/2/18 to receive a full credit/refund. Substitutions may be made without penalty. No refunds after 3/2/18.

**Hotel choices within a few blocks of the WI Bankers Building**



5045 Eastpark Blvd.  
608-241-7070

Ask for the CORPORATE rate for Wisconsin Land Title Assn.



5217 E. Terrace Drive  
608-245-0123

Ask for the CORPORATE rate for the Wisconsin Land Title Assn. or WLTA



5109 W. Terrace  
608-249-4220

Ask for the CORPORATE rate for the Wisconsin Land Title Assn.

**Residential Closing Class Faculty**



**Pam Kahn Stein**  
**Wauwatosa**



**Linda Grahovec**  
**Chicago, IL**

**Wisconsin Land Title Assn.**  
**P.O. Box 873 West Salem, WI 54669**  
**608-786-2336 Phone [www.wlta.org](http://www.wlta.org)**  
**[kgilster@wlta.org](mailto:kgilster@wlta.org)**